## FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices

Effective 13th November 2019 - 31st December 2019





Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available.

Vehicles shown are a Kuga and Focus and are for illustration purposes only.



## FORD MOTABILITY CONTRACT HIRE POLICY

## **KEY**

DLA, PIF	% AFIP	WP	MS
Advance	Weekly	Advance	Weekly
Payment	Payment	Payment	Payment
£O	T/A	£O	£58.95

Where:

**DLA/PIP and AFIP** - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments **WPMS** - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

**T/A** - Total Weekly Allowance

### **FUEL CONSUMPTION**

Ø The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) according (EU) 2017/1151 as last amended, which is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO2 emissions are being correlated back to NEDC. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different fuel consumption and CO2 emissions.

#### Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1st October and 31st December 2019
All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited
Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient
Prices are true and accurate at the time of publishing. Prices change from time to time.
Ford Motor Company Ltd. reserve the right to change prices without prior notification.
Offers available on selected dealer stock only. Please contact a participating Ford dealer for more information

*KA+ Available from less than Nil Advance Payment*2018.5, 2019.5, 2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WPM	IS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Studio (Sto	ck units only)									
	1.2L Ti-VCT 70PS	713147	Petrol	Manual	Stage 6.2	£0	£59.00	£O	£59.00	117
Zetec (Stoc	k units only)									
	1.2L Ti-VCT 70PS	713146	Petrol	Manual	Stage 6.2	£O	£60.00	£O	£60.00	117
	1.2L Ti-VCT 85PS	713145	Petrol	Manual	Stage 6.2	£O	£60.50	£O	£60.50	114
	1.5L TDCi 95PS	713144	Diesel	Manual	Stage 6.2	£O	£60.50	£O	£60.50	99
Active (Stoo	ck units only)									
	1.2L Ti-VCT 85PS	713143	Petrol	Manual	Stage 6.2	£O	T/A	£O	£62.81	129
	1.5L TDCi 95PS	713142	Diesel	Manual	Stage 6.2	£O	T/A	£O	£62.81	108
	On	some models	registratio	n restrictions may	y apply. Please 1	talk to your parti	cipating Ford dea	aler		

## **KA+ FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford KA+. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined F	uel Consumption (	(WLTP Figures with	Options)
Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.2L Ti-VCT 70PS	Studio, Zetec	Stage 6.2	5 Speed	FWD	70PS(52kW)	115	48.7	48.7	5.8	5.8
1.2L Ti-VCT 85PS	Zetec	Stage 6.2	5 Speed	FWD	85PS(63kW)	115	47.9	47.9	5.9	5.9
1.5L TDCi 95PS	Zetec	Stage 6.2	5 Speed	FWD	95PS(70kW)	215	56.5	60.1	5	4.7
1.2L Ti-VCT 85PS	Active	Stage 6.2	5 Speed	FWD	85PS(63kW)	115	43.5	43.5	6.5	6.5
1.5L TDCi 95PS	Active	Stage 6.2	5 Speed	FWD	95PS(70kw)	215	56.5	56.5	5	5

#### øFord test figures.

øØ The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 4 Fuel Consumption Data Effective from: 1st April 2019 Q4 Ford Motability Price List effective from 13th November 2019

# Fiesta 3-door hatchback Available from £NIL Advance Payment

2019.75 Model Year

Model	Engine	VT	N	Fuel	Transmission	Euro Stage	DLA, P	PP & AFIP	WPI	<b>MS</b>	
		Without DAP	With DAP				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Trend											
	1.1L Ti-VCT 85PS Manual	688656		Petrol	Manual	Stage 6.2	£O	T/A	£O	£62.81	114
ST-Line											
	1.0T EcoBoost 100PS	719156	719002	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.11	108
	1.0T EcoBoost 125PS	719154	719000	Petrol	Manual	Stage 6.2	£145	T/A	£O	£63.77	108
	1.0T EcoBoost 140PS	719153	718999	Petrol	Manual	Stage 6.2	£245	T/A	£O	£64.43	112
	1.0T EcoBoost 100PS *	719155	N/A	Petrol	Automatic	Stage 6.2	£245	T/A	£O	£64.43	128
	1.5 TDCi 85PS Manual	688644	688642	Diesel	Manual	Stage 6.3	£295	T/A	£O	£64.76	98
ST-Line X											
	1.0T EcoBoost 100PS	719064	719100	Petrol	Manual	Stage 6.2	£145	T/A	£O	£63.77	108
	1.0T EcoBoost 125PS	719062	719105	Petrol	Manual	Stage 6.2	£245	T/A	£0	£64.43	108
	1.0T EcoBoost 140PS	719061	719106	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.09	112
	1.0T EcoBoost 100PS*	719063	N/A	Petrol	Automatic	Stage 6.2	£345	T/A	£O	£65.09	128
	1.5 TDCi 85PS Manual	688640	688637	Diesel	Manual	Stage 6.3	£345	T/A	£O	£65.09	98

Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

\*Driver Assistance Pack is not available on these vehicles

## Fiesta 5-door hatchback Available from £NIL Advance Payment

2019.75 Model Year

Model	Engine	VT	N	Fuel	Transmission	Euro Stage		DLA, F	PIP & AFIP	WP	MS	
		Without DAP	With DAP				Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Trend												
	1.1L Ti-VCT 85PS Manual	688653	NA	Petrol	Manual	Stage 6.2	£O	£O	T/A	£O	£62.81	114
Titanium												
	1.0T EcoBoost 100PS	710254	710253	Petrol	Manual	Stage 6.2	£O	£O	T/A	£0	£62.81	106
	1.0T EcoBoost 125PS	719130	719057	Petrol	Manual	Stage 6.2	£45	£45	T/A	£O	£63.11	106
	1.0T EcoBoost 100PS	719131	719056	Petrol	Automatic	Stage 6.2	£45	£45	T/A	£0	£63.11	125
	1.5 TDCi 85PS Manual	688673	688651	Diesel	Manual	Stage 6.3	£245	£245	T/A	£0	£64.43	96
Titanium X												
	1.0T EcoBoost 100PS	719083	719091	Petrol	Manual	Stage 6.2	£95	£95	T/A	£O	£63.44	106
	1.0T EcoBoost 125PS	719073	719097	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£63.77	106
	1.0T EcoBoost 100PS	719082	719094	Petrol	Automatic	Stage 6.2	£145	£145	T/A	£O	£63.77	125
	1.5 TDCi 85PS Manual	688650	688649	Diesel	Manual	Stage 6.3	£345	£345	T/A	£O	£65.09	96
ST-Line												
	1.0T EcoBoost 100PS	719151	718997	Petrol	Manual	Stage 6.2	£45	£45	T/A	£0	£63.11	108
	1.0T EcoBoost 125PS	719149	718995	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£63.77	108
	1.0T EcoBoost 140PS	719148	718994	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.43	112
	1.0T EcoBoost 100PS*	719150	N/A	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.43	128
	1.5 TDCi 85PS Manual	688643	688641	Diesel	Manual	Stage 6.3	£295	£295	T/A	£O	£64.76	98
ST-Line X												
	1.0T EcoBoost 100PS	719059	719109	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£63.77	108
	1.0T EcoBoost 125PS	719055	719113	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.43	108
	1.0T EcoBoost 140PS	719053	719114	Petrol	Manual	Stage 6.2	£345	£345	T/A	£O	£65.09	112
	1.0T EcoBoost 100PS*	719058	N/A	Petrol	Automatic	Stage 6.2	£345	£345	T/A	£O	£65.09	128
	1.5 TDCi 85PS Manual	688639	688637	Diesel	Manual	Stage 6.3	£345	£345	T/A	£O	£65.09	98
Vignale												
	1.0T EcoBoost 125PS	719038	719177	Petrol	Manual	Stage 6.2	£495	£495	T/A	£O	£66.02	107
	1.0T EcoBoost 140PS	719037	719178	Petrol	Manual	Stage 6.2	£595	£595	T/A	£O	£66.74	112
	1.0T EcoBoost 100PS	719041	719176	Petrol	Automatic	Stage 6.2	£645	£645	T/A	£O	£67.07	127

Fiesta exc. Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

\*Driver Assistance Pack is not available on these vehicles

## Fiesta Active 5-door hatchback Available from £145 Advance Payment

2019.75 Model Year

Model	Engine	VT	N	Fuel	Transmission	Euro Stage		DLA, F	PIP & AFIP	WPI	MS	
		Without DAP	With DAP				Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissio (g/km) Ø fo latest MY sho
Active												
	1.0T EcoBoost 100PS	714544	713929	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£63.77	113
	1.0T EcoBoost 100PS	714543	714518	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.43	138
	1.0T EcoBoost 125PS	714542	714517	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.10	113
	1.5 TDCi 85PS	714541	714516	Diesel	Manual	Stage 6.2	£245	£245	T/A	£O	£64.43	103
Active B&C	Play											
	1.0T EcoBoost 100PS	714535	714510	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£63.77	113
	1.0T EcoBoost 100PS	714534	714509	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.43	138
	1.0T EcoBoost 125PS	714533	714508	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.10	113
	1.0T EcoBoost 140PS	714532	714507	Petrol	Manual	Stage 6.2	£345	£345	T/A	£O	£65.09	118
	1.5 TDCi 85PS Manual	688648	688647	Diesel	Manual	Stage 6.2	£295	£295	T/A	£O	£64.76	103
Active X												
	1.0T EcoBoost 100PS	714525	714500	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.10	113
	1.0T EcoBoost 100PS	714524	714499	Petrol	Automatic	Stage 6.2	£295	£295	T/A	£O	£64.76	138
	1.0T EcoBoost 125PS	714523	714498	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.43	113
	1.0T EcoBoost 140PS	714522	714497	Petrol	Manual	Stage 6.2	£495	£495	T/A	£O	£66.08	118
	1.5 TDCi 85PS Manual	688646	688645	Diesel	Manual	Stage 6.2	£345	£345	T/A	£O	£65.09	103

All New Fiesta exc Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019.

## FIESTA FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Fiesta. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined F	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0T EcoBoost 85PS	Petrol	Active 1	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	170	46.3	46.3	6.1	6.1
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, , Active 1, Active B&O, Active X ST-Line, ST- Line X	Stage 6.2	6 Speed Manual	FWD	100PS (73.5kW)	170	46.3	50.4	6.1	5.6
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Auto	FWD	100PS (73.5kW)	170	40.4	42.8	7	6.6
1.0T EcoBoost 125PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	46.3	49.6	6.1	5.7
1.0T EcoBoost 140PS	Petrol	Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	140PS (103kW)	180	46.3	48.7	6.1	5.8
1.1L Ti-VCT 85PS	Petrol	Trend	Stage 6.2	5 Speed Manual	FWD	86PS(63kW)	108	44.8	48.7	6.3	5.8
1.5 TDCi 85PS	Diesel	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	215	55.4	60.1	5.1	5 4.7

#### Notes

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 8 Fuel Consumption Data Effective from: 1st August 2019 Q4 Ford Motability Price List effective from 13th November 2019

# **EcoSport** Available from £NIL Advance Payment

2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WPI	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec										
	1.0T EcoBoost 100PS	716313	Petrol	Manual	Stage 6.2	£O	T/A	£0	£62.81	116
	1.5L EcoBlue 100PS	707936	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.08	104
Titanium										
	1.0T EcoBoost 125PS	716303	Petrol	Manual	Stage 6.2	£O	T/A	£0	£62.81	114
	1.5L EcoBlue 100PS	707935	Diesel	Manual	Stage 6.2	£445	T/A	£0	£65.75	104
ST-Line										
	1.0T EcoBoost 125PS	716297	Petrol	Manual	Stage 6.2	£45	T/A	£0	£63.11	114
	1.0T EcoBoost 140PS	716295	Petrol	Manual	Stage 6.2	£295	T/A	£0	£64.76	113
	Or	n some models re	egistration	restrictions may	apply. Please ta	lk to your partici	pating Ford deal	er		

## **ECOSPORT FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford EcoSport. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined F	uel Consumption (	(WLTP Figures witl	n Options)
Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Zetec	Stage 6.2	6 Speed Manual	FWD	100PS (73kW)	170	47.9	47.9	5.9	5.9
1.0L Ford EcoBoost 125PS	Titanium, ST-Line	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170 (200)	47.1	47.1	6	6 6
1.0L Ford EcoBoost 140PS	ST-Line	Stage 6.2	6 Speed Manual	FWD	140PS(103kW)	180(200)	47.1	47.1	6	6
1.5L Ford EcoBlue 100PS	Zetec, Titanium	Stage 6.2 + DPF	6 Speed Manual	FWD	100PS (73kW)	215	56.5	57.6	5	4.9

Notes

øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2-Emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata/drigovuk.

# New Puma First Editions available from £545 Advance Payment

2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WPN	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium										
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 125PS	687011	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.45	96
ST-Line X										
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 125PS	687010	Petrol	Manual	Stage 6.2	£845	T/A	TBC	TBC	99
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	687009	Petrol	Manual	Stage 6.2	£995	T/A	TBC	TBC	101
	First Edition Plus 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	687008	Petrol	Manual	Stage 6.2	£1,395	T/A	£283	T/A	101

Please note - ST-Line X First Edition / First Edition Plus War Pensioner AP and Allowance details for VTNs 687010 and 687009 coming soon.

## **NEW PUMA FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Puma. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Fuel C	onsumption (WLTF	P Figures with Options	5)
Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing MPG	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost Hybrid (mHEV) 125PS 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Titanium, ST-Line, ST-Line X Titanium, ST-Line, ST-Line X	Stage 6.2 Stage 6.2	6 Speed Manual 6 Speed Manual	FWD FWD	125PS (91kW) 155PS (114kW)	210 240	43.5 42.2	61.4 58.9	6.5 6.7	4.6 6 4.8

Notes

øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 12 Fuel Consumption Data Effective from: 1st October 2019 Q4 Ford Motability Price List effective from 13th November 2019

# Focus Hatchback **Available from £45 Advance Payment** 2018.75, 2019, 2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	٧	/PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY show
etec										
	1.0L EcoBoost 100PS	714064	Petrol	Manual	Stage 6.2	£195	T/A	£O	£64.10	98
	1.0T EcoBoost 125PS	714063	Petrol	Manual	Stage 6.2	£295	T/A	£O	£64.76	97
	1.0T EcoBoost 125PS	712885	Petrol	Automatic	Stage 6.2	£345	T/A	£O	£65.09	116
	1.5L EcoBlue 120PS	714061	Diesel	Manual	Stage 6.2	£45	T/A	£O	£63.11	92
	1.5L EcoBlue 120PS	714060	Diesel	Automatic	Stage 6.2	£295	T/A	£O	£64.76	101
T-Line										
	1.0L EcoBoost 125PS	714054	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.09	97
	1.0L EcoBoost 125PS	712896	Petrol	Automatic	Stage 6.2	£445	T/A	£O	£65.75	116
	1.5L EcoBoost 150PS	712872	Petrol	Manual	Stage 6.2	£595	T/A	£O	£66.74	112
	1.5L EcoBoost 150PS	712911	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.07	120
	1.5L EcoBlue 120PS	714053	Diesel	Manual	Stage 6.2	£295	T/A	£O	£64.76	92
	1.5L EcoBlue 120PS	713911	Diesel	Automatic	Stage 6.2	£395	T/A	£O	£65.42	101
	2.0L EcoBlue 150PS	712908	Diesel	Manual	Stage 6.2	£1,645	T/A	£533	T/A	108
	2.0L EcoBlue 150PS	712899	Diesel	Automatic	Stage 6.2	£1,845	T/A	£733	T/A	110
T-Line X										
	1.0L EcoBoost 125PS	714038	Petrol	Manual	Stage 6.2	£695	T/A	£O	£67.40	99
	1.0L EcoBoost 125PS	712894	Petrol	Automatic	Stage 6.2	£895	T/A	£55	£68.36	118
	1.0L EcoBoost 150PS (Stock Only Units)	712865	Petrol	Automatic	Stage 6.2	£945	T/A	£105	£68.36	138
	1.5L EcoBoost 182PS	712863	Petrol	Manual	Stage 6.2	£1,045	T/A	£205	£68.36	120
	1.5L EcoBoost 182PS	710561	Petrol	Automatic	Stage 6.2	£1,295	T/A	£183	T/A	127
	1.5L EcoBlue 120PS	714037	Diesel	Manual	Stage 6.2	£645	T/A	£O	£67.07	94
	1.5L EcoBlue 120PS	714036	Diesel	Automatic	Stage 6.2	£745	T/A	£O	£67.73	103
	2.0L EcoBlue 150PS	712927	Diesel	Manual	Stage 6.2	£1,695	T/A	£583	T/A	111
	2.0L EcoBlue 150PS	712903	Diesel	Automatic	Stage 6.2	£1,945	T/A	£833	T/A	113
tanium										
	1.0L EcoBoost 125PS	714035	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.09	97
	1.0L EcoBoost 125PS	712876	Petrol	Automatic	Stage 6.2	£445	T/A	£O	£65.75	116
	1.5L EcoBoost 150PS	712849	Petrol	Manual	Stage 6.2	£595	T/A	£O	£66.74	112
	1.5L EcoBoost 150PS	712848	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.07	120
	1.5L EcoBlue 120PS	714034	Diesel	Manual	Stage 6.2	£295	T/A	£O	£64.76	92
	1.5L EcoBlue 120PS	714033	Diesel	Automatic	Stage 6.2	£395	T/A	£O	£65.42	101
tanium X										
	1.0L EcoBoost 125PS	714032	Petrol	Manual	Stage 6.2	£495	T/A	£O	£66.08	97
	1.0L EcoBoost 125PS	712879	Petrol	Automatic	Stage 6.2	£595	T/A	£O	£66.74	116
	1.5L EcoBoost 150PS	712860	Petrol	Manual	Stage 6.2	£745	T/A	£O	£67.73	112
	1.5L EcoBoost 150PS	712859	Petrol	Automatic	Stage 6.2	£745	T/A	£O	£67.73	120
	1.5L EcoBlue 120PS	714031	Diesel	Manual	Stage 6.2	£445	T/A	£O	£65.75	92
	1.5L EcoBlue 120PS	714030	Diesel	Automatic	Stage 6.2	£545	T/A	£O	£66.41	101
	2.0L EcoBlue 150PS	712930	Diesel	Manual	Stage 6.2	£1,495	T/A	£383	T/A	108

## Focus Estate Available from £245 Advance Payment

2019, 2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	% AFIP	WF	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shov
Zetec										
	1.0L EcoBoost 100PS	712942	Petrol	Manual	Stage 6.2	£445	T/A	£O	£65.75	102
	1.0T EcoBoost 125PS	712943	Petrol	Manual	Stage 6.2	£495	T/A	£O	£66.08	101
	1.0T EcoBoost 125PS	712916	Petrol	Automatic	Stage 6.2	£545	T/A	£O	£66.41	117
	1.5L EcoBlue 120PS	712944	Diesel	Manual	Stage 6.2	£245	T/A	£O	£64.43	93
	1.5L EcoBlue 120PS	712945	Diesel	Automatic	Stage 6.2	£495	T/A	£O	£66.08	104
ST-Line										
	1.0L EcoBoost 125PS	712951	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.41	101
	1.0L EcoBoost 125PS	712922	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.07	117
	1.5L EcoBoost 150PS	712868	Petrol	Manual	Stage 6.2	£795	T/A	£46	£67.75	115
	1.5L EcoBoost 150PS	712870	Petrol	Automatic	Stage 6.2	£845	T/A	£5	£68.36	120
	1.5L EcoBlue 120PS	712952	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.08	93
	1.5L EcoBlue 120PS	712953	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£66.74	104
	2.0L EcoBlue 150PS	712925	Diesel	Manual	Stage 6.2	£1,845	T/A	£733	T/A	111
	2.0L EcoBlue 150PS	712901	Diesel	Automatic	Stage 6.2	£2,045	T/A	£933	T/A	111
T-Line X										
	1.0L EcoBoost 125PS	712964	Petrol	Manual	Stage 6.2	£895	T/A	£55	£68.36	105
	1.0L EcoBoost 125PS	712920	Petrol	Automatic	Stage 6.2	£1,095	T/A	£255	£68.36	119
	1.5L EcoBoost 182PS	712877	Petrol	Manual	Stage 6.2	£1,245	T/A	£133	T/A	122
	1.5L EcoBoost 182PS	710560	Petrol	Automatic	Stage 6.2	£1,495	T/A	£383	T/A	127
	1.5L EcoBlue 120PS	712685	Diesel	Manual	Stage 6.2	£845	T/A	£5	£68.36	95
	1.5L EcoBlue 120PS	712966	Diesel	Automatic	Stage 6.2	£945	T/A	£105	£68.36	107
	2.0L EcoBlue 150PS	712928	Diesel	Manual	Stage 6.2	£1,895	T/A	£783	T/A	114
	2.0L EcoBlue 150PS	712904	Diesel	Automatic	Stage 6.2	£2,145	T/A	£1,033	T/A	114
itanium										
	1.0L EcoBoost 125PS	711080	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.41	101
	1.0L EcoBoost 125PS	712914	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.07	117
	1.5L EcoBoost 150PS	712858	Petrol	Manual	Stage 6.2	£795	T/A	£46	£67.75	115
	1.5L EcoBoost 150PS	712513	Petrol	Automatic	Stage 6.2	£845	T/A	£5	£68.36	120
	1.5L EcoBlue 120PS	711079	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.08	93
	1.5L EcoBlue 120PS	710526	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£66.74	104
itanium >	(									
	1.0L EcoBoost 125PS	712917	Petrol	Manual	Stage 6.2	£695	T/A	£O	£67.40	101
	1.0L EcoBoost 125PS	712913	Petrol	Automatic	Stage 6.2	£795	T/A	£46	£67.75	117
	1.5L EcoBoost 150PS	712862	Petrol	Manual	Stage 6.2	£945	T/A	£105	£68.36	115
	1.5L EcoBoost 150PS	712861	Petrol	Automatic	Stage 6.2	£945	T/A	£105	£68.36	120
	1.5L EcoBlue 120PS	712912	Diesel	Automatic	Stage 6.2	£745	T/A	£O	£67.73	104
	2.0L EcoBlue 150PS	712931	Diesel	Manual	Stage 6.2	£1,695	T/A	£583	T/A	111
	2.0L EcoBlue 150PS	712905	Diesel	Automatic	Stage 6.2	£1,945	T/A	£833	T/A	111

Q4 Ford Motability Price List effective from 13th November 2019

# All-New Focus Active 5 door Available from £295 Advance Payment

2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	% AFIP	WP	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Em (g/km) latest M
tive										
	1.0L EcoBoost 125PS	710423	Petrol	Manual	Stage 6.2	£445	T/A	£0	£65.75	9
	1.0L EcoBoost 125PS	710422	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£66.41	]
	1.5L EcoBoost 150PS	710421	Petrol	Manual	Stage 6.2	£695	T/A	£O	£67.40	]
	1.5L EcoBoost 150PS	710420	Petrol	Automatic	Stage 6.2	£745	T/A	£O	£67.73	12
	1.5L EcoBlue 120PS	710419	Diesel	Manual	Stage 6.2	£295	T/A	£O	£64.70	9
	1.5L EcoBlue 120PS	710418	Diesel	Automatic	Stage 6.2	£395	T/A	£0	£65.36	10
ctive X										
	1.0L EcoBoost 125PS	710411	Petrol	Manual	Stage 6.2	£695	T/A	£0	£67.40	9
	1.0L EcoBoost 125PS	710412	Petrol	Automatic	Stage 6.2	£895	T/A	£55	£68.36	11
	1.5L EcoBoost 150PS	710413	Petrol	Manual	Stage 6.2	£745	T/A	£O	£67.73	11
	1.5L EcoBoost 150PS	710414	Petrol	Automatic	Stage 6.2	£945	T/A	£105	£68.36	12
	1.5L EcoBlue 120PS	710415	Diesel	Manual	Stage 6.2	£645	T/A	£0	£67.07	9
	1.5L EcoBlue 120PS	710416	Diesel	Automatic	Stage 6.2	£695	T/A	£0	£67.40	10
	2.0L EcoBlue 150PS	710410	Diesel	Manual	Stage 6.2	£1,695	T/A	£583	T/A	10
	2.0L EcoBlue 150PS	710409	Diesel	Automatic	Stage 6.2	£1,745	T/A	£633	T/A	11

# All-New Focus Active Estate Available from £495 Advance Payment

2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	& AFIP	WP	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Active										
	1.0L EcoBoost 125PS	710408	Petrol	Manual	Stage 6.2	£645	T/A	£O	£67.07	101
	1.0L EcoBoost 125PS	710407	Petrol	Automatic	Stage 6.2	£745	T/A	£O	£67.73	117
	1.5L EcoBoost 150PS	710406	Petrol	Manual	Stage 6.2	£895	T/A	£55	£68.36	114
	1.5L EcoBoost 150PS	710405	Petrol	Automatic	Stage 6.2	£945	T/A	£105	£68.36	120
	1.5L EcoBlue 120PS	710404	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.02	93
	1.5L EcoBlue 120PS	710403	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£66.74	104
Active X										
	1.0L EcoBoost 125PS	710397	Petrol	Manual	Stage 6.2	£895	T/A	£55	£68.36	101
	1.0L EcoBoost 125PS	710398	Petrol	Automatic	Stage 6.2	£1,095	T/A	£255	£68.36	117
	1.5L EcoBoost 150PS	710399	Petrol	Manual	Stage 6.2	£945	T/A	£105	£68.36	115
	1.5L EcoBoost 150PS	710400	Petrol	Automatic	Stage 6.2	£1,145	T/A	£33	T/A	120
	1.5L EcoBlue 120PS	710401	Diesel	Manual	Stage 6.2	£845	T/A	£5	£68.36	93
	1.5L EcoBlue 120PS	710402	Diesel	Automatic	Stage 6.2	£895	T/A	£55	£68.36	104
	2.0L EcoBlue 150PS	710396	Diesel	Manual	Stage 6.2	£1,895	T/A	£783	T/A	111
	2.0L EcoBlue 150PS	710394	Diesel	Automatic	Stage 6.2	£1,945	T/A	£833	T/A	111

## **FOCUS FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Focus. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Performing Performing Performing Performing			Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm (with overboost)				Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Petrol	Zetec	Euro 6d TEMP	6 Speed Manual	FWD	100PS (74kW)	170	44.1	50.4	6.4	5.6
1.0L Ford EcoBoost 125PS	Petrol	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	125PS (92kW)	170 (200)	44.1	49.6	6.4	5.7
1.0L Ford EcoBoost 125PS	Petrol	Style, Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	125PS (92kW)	170 (200)	37.7	42.8	7.5	6.6
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	240	41.5	46.3	6.8	6.1
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	240	38.2	40.9	7.4	6.9
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	6 Speed Manual	FWD	182PS (134kW)	240	41.5	44.1	6.8	6.4
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	8 Speed Automatic	FWD	182PS (134kW)	240	38.7	39.8	7.3	7.1
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	120PS (88kW)	300	55.4	62.8	5.1	4.5
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	120PS (88kW)	300	49.6	54.3	5.7	5.2
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	370	52.3	57.6	5.4	4.9
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	370	44.1	51.4	6.4	5.5

## øFord test figures.

Notes

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 17 Fuel Consumption Data Effective from: 21st October 2019 Q4 Ford Motability Price List effective from 13th November 2019

## C-MAX Available from £ Nil Advance Payment

2018.5 & 2019.25 Model Year

Model	Engine		Fuel	Transmission	Euro Stage	DLA, PIF	& AFIP	WP	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission: (g/km) Ø for latest MY show
etec (Stoc	ck Units Only)									
	1.0T EcoBoost 100PS ACS	726834	Petrol	Manual	Stage 6.2	£O	T/A	£O	£62.81	127
	1.0T EcoBoost 125PS ACS	726833	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.11	129
	1.5T EcoBoost 150PS Auto	711368	Petrol	Automatic	Stage 6.2	£95	T/A	£O	£63.44	174
	1.5 TDCi 120PS	726831	Diesel	Manual	Stage 6.2	£395	T/A	£O	£65.42	125
	1.5 TDCi 120PS	726790	Diesel	Automatic	Stage 6.2	£995	T/A	£155	£68.36	124
etec + Nav	vigation (Stock Units Only)									
	1.0T EcoBoost 100PS	726828	Petrol	Manual	Stage 6.2	£O	T/A	£O	£62.81	127
	1.0T EcoBoost 125PS	726832	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.11	129
	1.5T EcoBoost 150PS	709646	Petrol	Automatic	Stage 6.2	£95	T/A	£O	£63.44	174
	1.5 TDCi 120PS	726830	Diesel	Manual	Stage 6.2	£395	T/A	£O	£65.42	125
	1.5 TDCi 120PS	726789	Diesel	Automatic	Stage 6.2	£995	T/A	£155	£68.36	124
tanium (S	Stock Units Only)									
	1.0T EcoBoost 100PS	726852	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.11	130
	1.0T EcoBoost 125PS	726850	Petrol	Manual	Stage 6.2	£95	T/A	£O	£63.44	131
	1.5T EcoBoost 150PS	711367	Petrol	Automatic	Stage 6.2	£195	T/A	£O	£64.10	176
	1.5 TDCi 120PS	726848	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.08	127
	1.5 TDCi 120PS	726797	Diesel	Automatic	Stage 6.2	£1,245	T/A	£133	T/A	132
tanium +	Navigation (Stock Units Only)									
	1.0T EcoBoost 100PS	726851	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.11	130
	1.0T EcoBoost 125PS	726849	Petrol	Manual	Stage 6.2	£95	T/A	£O	£63.44	131
	1.5T EcoBoost 150PS	709645	Petrol	Automatic	Stage 6.2	£195	T/A	£O	£64.10	176
	1.5 TDCi 120PS	726847	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.08	127
	1.5 TDCi 120PS	726795	Diesel	Automatic	Stage 6.2	£1,245	T/A	£133	T/A	132
anium X	(Stock Units Only)									
	1.0T EcoBoost 125PS	726843	Petrol	Manual	Stage 6.2	£395	T/A	£O	£65.42	131
	1.5T EcoBoost 150PS	711366	Petrol	Automatic	Stage 6.2	£495	T/A	£O	£66.08	176
	1.5 TDCi 120PS	726842	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.40	127
	1.5 TDCi 120PS	726793	Diesel	Automatic	Stage 6.2	£1,295	T/A	£183	T/A	132
anium X	+ Navigation (Stock Units Only)									
	1.0T EcoBoost 125PS	726839	Petrol	Manual	Stage 6.2	£395	T/A	£O	£65.42	131
	1.5T EcoBoost 150PS	709639	Petrol	Automatic	Stage 6.2	£495	T/A	£O	£66.08	176
	1.5 TDCi 120PS	726838	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.40	127
	1.5 TDCi 120PS	726792	Diesel	Automatic	Stage 6.2	£1,295	T/A	£183	T/A	132

Page 18 Q4 Ford Motability Price List effective from 13th November 2019

## Grand C-MAX Available from £295 Advance Payment

2018.5 & 2019.25 Model Year

Model	Engine		Fuel	Transmission	Euro Stage	DLA, PIF	& AFIP	WF	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø for latest MY show
etec (Sto	ck Units Only)									
	1.0T EcoBoost 100PS ACS	726805	Petrol	Manual	Stage 6.2	£295	T/A	£O	£64.76	133
	1.0T EcoBoost 125PS ACS	726806	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.09	134
	1.5T EcoBoost 150PS Auto	711365	Petrol	Automatic	Stage 6.2	£395	T/A	£O	£65.42	179
	1.5 TDCi 120PS	726802	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.40	131
	1.5 TDCi 120PS	726780	Diesel	Automatic	Stage 6.2	£1,395	T/A	£283	T/A	136
etec + Na	vigation (Stock Units Only)									
	1.0T EcoBoost 100PS	726801	Petrol	Manual	Stage 6.2	£295	T/A	£O	£64.76	133
	1.0T EcoBoost 125PS	726800	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.09	134
	1.5T EcoBoost 150PS	709624	Petrol	Automatic	Stage 6.2	£395	T/A	£O	£65.42	179
	1.5 TDCi 120PS	726799	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.40	131
	1.5 TDCi 120PS	726779	Diesel	Automatic	Stage 6.2	£1,395	T/A	£283	T/A	136
itanium (S	Stock Units Only)									
	1.0T EcoBoost 100PS	726825	Petrol	Manual	Stage 6.2	£395	T/A	£O	£65.42	136
	1.0T EcoBoost 125PS	726826	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.41	136
	1.5T EcoBoost 150PS	711364	Petrol	Automatic	Stage 6.2	£595	T/A	£O	£66.74	182
	1.5 TDCi 120PS	726822	Diesel	Manual	Stage 6.2	£945	T/A	£105	£68.36	134
	1.5 TDCi 120PS	726787	Diesel	Automatic	Stage 6.2	£1,595	T/A	£483	T/A	145
itanium +	Navigation (Stock Units Only)									
	1.0T EcoBoost 100PS	726824	Petrol	Manual	Stage 6.2	£395	T/A	£O	£65.42	136
	1.0T EcoBoost 125PS	726823	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.41	136
	1.5T EcoBoost 150PS	709623	Petrol	Automatic	Stage 6.2	£595	T/A	£O	£66.74	182
	1.5 TDCi 120PS	726821	Diesel	Manual	Stage 6.2	£945	T/A	£105	£68.36	134
	1.5 TDCi 120PS	726786	Diesel	Automatic	Stage 6.2	£1,595	T/A	£483	T/A	145
itanium X	(Stock Units Only)									
	1.0T EcoBoost 125PS	726818	Petrol	Manual	Stage 6.2	£1,095	T/A	£255	£68.36	136
	1.5T EcoBoost 150PS	711363	Petrol	Automatic	Stage 6.2	£1,145	T/A	£33	T/A	182
	1.5 TDCi 120PS	726816	Diesel	Manual	Stage 6.2	£1,245	T/A	£133	T/A	134
	1.5 TDCi 120PS	726784	Diesel	Automatic	Stage 6.2	£1,695	T/A	£583	T/A	145
Itanium X	+ Navigation (Stock Units Only)									
	1.0T EcoBoost 125PS	726817	Petrol	Manual	Stage 6.2	£1,095	T/A	£255	£68.36	136
	1.5T EcoBoost 150PS	709622	Petrol	Automatic	Stage 6.2	£1,145	T/A	£33	T/A	182
	1.5 TDCi 120PS	726814	Diesel	Manual	Stage 6.2	£1,245	T/A	£133	T/A	134
	1.5 TDCi 120PS	726782	Diesel	Automatic	Stage 6.2	£1,695	T/A	£583	T/A	145

## **C-MAX FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford C-MAX. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined F	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
		C-MAX									
1.0L Ford EcoBoost 100PS	Petrol	Zetec, Titanium	Stage 6.2	6 Speed Manual	FWD	100PS (74kW)	170	37.2	42.2	7.6	6.7
1.0L Ford EcoBoost 125PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	37.2	42.2	7.6	6.7
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240	30.4	33.6	9.3	8.4
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	42.8	48.7	6.6	5.8
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	120PS (88kW)	300	41.5	46.3	6.8	6.1
		Grand C-MAX									
1.0L Ford EcoBoost 100PS	Petrol	Zetec, Titanium	Stage 6.2	6 Speed Manual	FWD	100PS (74kW)	170	37.2	39.8	7.6	7.1
1.0L Ford EcoBoost 125PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	37.2	39.8	7.6	7.1
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240	30.4	32.1	9.3	8.8
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270	42.8	45.6	6.6	6.2
1.5L TDCi 120PS	Diesel	Zetec, Titanium, Titanium X	Stage 6.2	6 Speed Automatic	FWD	120PS (88kW)	300	41.5	44.1	6.8	6.4

### Notes

øFord test figures.

 $\phi$  The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 20 Fuel Consumption Data Effective from: 1st April 2019 Q4 Ford Motability Price List effective from 13th November 2019

## Kuga Available from £95 Advance Payment

2019.75 Model Year (Stock Only)

Model	Engine	VT	N	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WF	PMS	
		Without ACS	With ACS				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) for latest MY shown
tec (Stoc	k units only)										
	1.5T Eco 120 FWD	722555	N/A	Petrol	Manual	Stage 6.2	£245	T/A	£O	£64.43	160
	1.5T Eco 150 FWD	722554	N/A	Petrol	Manual	Stage 6.2	£245	T/A	£O	£64.43	164
	1.5T Eco 150 FWD Auto	709144	N/A	Petrol	Automatic	Stage 6.2	£695	T/A	£O	£67.40	201
	1.5 TDCi 120PS FWD (Stock units only)	722552	N/A	Diesel	Manual	Stage 6.2	£95	T/A	£O	£63.44	137
	2.0 TDCi150PS AWD	722551	N/A	Diesel	Manual	Stage 6.2	£1,045	T/A	£205	£68.36	166
	2.0 TDCi150PS AWD	722549	N/A	Diesel	Automatic	Stage 6.2	£1,645	T/A	£533	T/A	165
tanium Ed	lition (Stock units only)										
	1.5T EcoBoost 150PS FWD (S/S)	710047	710026	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.41	164
	1.5T EcoBoost 150PS FWD (S/S)	709143	709138	Petrol	Automatic	Stage 6.2	£895	T/A	£55	£68.36	201
	1.5T EcoBoost 176PS AWD	710046	710025	Petrol	Automatic	Stage 6.2	£1,045	T/A	£205	£68.36	208
	1.5 TDCi 120PS FWD (Stock units only)	710045	710024	Diesel	Manual	Stage 6.2	£295	T/A	£O	£64.76	137
	2.0TDCi 120PS FWD	710044	710023	Diesel	Automatic	Stage 6.2	£545	T/A	£O	£66.41	165
	2.0 TDCi 150PS FWD	710043	710022	Diesel	Manual	Stage 6.2	£445	T/A	£O	£65.75	152
	2.0 TDCi 180PS AWD	710042	710021	Diesel	Manual	Stage 6.2	£1,145	T/A	£33	T/A	166
	2.0 TDCi 180PS AWD	710041	709995	Diesel	Automatic	Stage 6.2	£1,495	T/A	£383	T/A	165
tanium X f	Edition (Stock units only)										
ianion x	1.5T EcoBoost 150PS FWD (S/S)	710040	709994	Petrol	Manual	Stage 6.2	£795	T/A	£46	£67.75	160
	1.5T EcoBoost 150PS FWD (S/S)	709142	709994	Petrol			£1,095	T/A	£255	£68.36	202
	1.5T EcoBoost 176PS AWD	710039	70993	Petrol	Automatic Automatic	Stage 6.2 Stage 6.2	£1,095	T/A	£133	T/A	202
	1.5 TDCi 120PS FWD (Stock units only)	710039	709993	Diesel	Manual	Stage 6.2	£395	T/A	£O	£65.42	136
	2.0TDCi 120PS FWD	710037	709992	Diesel	Automatic	Stage 6.2	£695	T/A	£O	£67.40	160
	2.0 TDCi150PS FWD	710036	709990	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.40	143
	2.0 TDCi180PS AWD	710035	709989	Diesel	Manual	Stage 6.2	£1,595	T/A	£483	T/A	161
	2.0 TDCi180PS AWD	710034	709988	Diesel	Automatic	Stage 6.2	£1,595	T/A	£483	T/A	161
-line/St	ock units only)										
I-LINE (SU		722520	717670	Detroil	Manual	Ct C 2	£445	T/A		£65.75	167
	1.5T EcoBoost 150PS FWD (S/S)	722529	717670	Petrol	Manual	Stage 6.2		T/A	£O		164
	1.5T EcoBoost 150PS FWD (S/S)	709141	709136	Petrol	Automatic	Stage 6.2	£895	T/A	£55	£68.36	201
	1.5T EcoBoost 176PS AWD 1.5 TDCi 120PS FWD (Stock units only)	713197 722527	713196 717673	Petrol Diesel	Automatic Manual	Stage 6.2	£1,045 £145	T/A T/A	£205	£68.36 £63.77	208 137
	2.0TDCi 120PS FWD	713185	713184	Diesel	Automatic	Stage 6.2	£445	T/A	£0	£65.75	165
	2.0 TDCi150PS FWD	716545	716519	Diesel	Manual	Stage 6.2 Stage 6.2	£395	T/A	£O	£65.42	152
	2.0 TDC1180PS AWD	716544	716519	Diesel	Manual	Stage 6.2	£1,395	T/A	£283	T/A	166
	2.0 TDCi180PS AWD	716543	716516	Diesel	Automatic	Stage 6.2	£1,795	T/A	£683	T/A	165
F I loo Fall		710343	710310	Diesei	Automatic	Stage 0.2	£1,793	17A	1003	178	103
-Line Ean	tion (Stock units only)										
	1.5T EcoBoost 150PS FWD (S/S)	710033	709987	Petrol	Manual	Stage 6.2	£995	T/A	£155	£68.36	160
	1.5T EcoBoost 150PS FWD (S/S)	709140	709135	Petrol	Automatic	Stage 6.2	£1,245	T/A	£133	T/A	202
	1.5T EcoBoost 176PS AWD	710032	709986	Petrol	Automatic	Stage 6.2	£1,295	T/A	£183	T/A	205
	1.5 TDCi 120PS FWD (Stock units only)	710031	709985	Diesel	Manual	Stage 6.2	£645	T/A	£O	£67.07	136
	2.0TDCi 120PS FWD	710030	709984	Diesel	Automatic	Stage 6.2	£1,195	T/A	£83	T/A	160
	2.0 TDC:150PS FWD	710029	709983	Diesel	Manual	Stage 6.2	£895	T/A	£55 £255	£68.36	144
	2.0 TDCi 180PS AWD 2.0 TDCi 180PS AWD	710028 710027	709982 709981	Diesel	Manual	Stage 6.2	£1,095 £1,695	T/A T/A	£255 £583	±68.36	161 161
raala (Ct		/1002/	109901	Diesel	Automatic	Stage 6.2	E1,093	1/A	1203	1/A	101
gnate (Sto	ock units only)										
	1.5T EcoBoost 150PS FWD (S/S)	709139	709134	Petrol	Automatic	Stage 6.2	£1,945	T/A	£833	T/A	201
	1.5T EcoBoost 176PS AWD	713191	713190	Petrol	Automatic	Stage 6.2	£1,945	T/A	£833	T/A	208

Kuga Zetec is eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 October to 31 December 2019

Kuga Titanium Edition, Titanium X Edition, ST-Line, ST-Line X Edition and Vignale are eligible for free of charge Active City Stop, where fitted, for applications received and accepted 1 October to 31 December 2019

On some models registration restrictions may apply. Please talk to your participating Ford dealer

Page 21 Q4 Ford Motability Price List effective from 13th November 2019

## **KUGA FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Kuga. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

						Combined Fuel Consuption (WLTP Figures with Options)				cions)	
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.5L Ford EcoBoost 120PS	Petrol	Zetec	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	240.0	34.9	35.3	8.1	8.0
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	FWD	150PS (110kW)	240.0	34.4	35.8	8.2	7.9
1.5L Ford EcoBoost 150PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition, Vignale	Stage 6.2	6 Speed Automatic	FWD	150PS (110kW)	240.0	29.4	30.7	9.6	9.2
1.5L Ford EcoBoost 176PS	Petrol	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition, Vignale	Stage 6.2	6 Speed Automatic	AWD	176PS (129kW)	240.0	28.8	29.1	9.8	9.7
1.5L TDCi 120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270.0	44.1	46.3	6.4	6.1
2.0L TDCi 120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	FWD	120PS (88kW)	310.0	39.2	40.4	7.2	7.0
2.0L TDCi 150PS	Diesel	Titanium Edition, Titanium X Edition, S	Stage 6.2	6 Speed Manual	FWD	150PS (110kW)	370.0	42.8	43.5	6.6	6.5
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed Manual	AWD	150PS (110kW)	370	39.2	39.2	7.2	7.2
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed PowerShift Automatic	AWD	150PS (110kW)	370	37.2	37.2	7.6	7.6
2.0L TDCi 180PS	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	AWD	180PS (132kW)	400	35.3	37.7	8.0	7.5
2.0L TDCi 180PS 2.0L TDCi 120PS Notes	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	AWD	180PS (132kW)	400	36.7	38.7	7.7	7.3

M6 = 6-Speed Manual, MPS6 = 6-Speed PowerShift (twin clutch) Automatic, A6 = 6-Speed Automatic

Page 22 Fuel Consumption Data Effective from: 8th April 2019 Q4 Ford Motability Price List effective from 13th November 2019

<sup>\*</sup>In 4th gear. ØFord test figures. The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range are determined according to the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Powl Vehicles type-approved using the World Harmonised Light Duty Vehicles type-approved

# Mondeo Available from £1,895 Advance Payment

2019.5 & 2020.25 Model Year

Model Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WP	MS	
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium Edition									
2.0L Hybrid 187PS Auto 4 door (18" Wheel)	709179	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,895	T/A	£771	T/A	98
2.0L Hybrid 187PS Auto 4 door (19" Wheel)	709178	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,995	T/A	£871	T/A	98

# Mondeo Estate Available from £2,095 Advance Payment

2019.5 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WPI	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium Ed	dition									
	2.0L Hybrid 187PS Auto (18" Wheel)	709177	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,095	T/A	£970	T/A	103
	2.0L Hybrid 187PS Auto (19" Wheel)	709176	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,195	T/A	£1,083	T/A	103
	· · · · · · · · · · · · · · · · · · ·							2.,000		

## MONDEO FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the CO2 figure shown will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

				Combined	Fuel Consuption (W	LTP Figures with No C	Options)
Engine	Available on	Transmission	Drive	Lowest Performing (MPG)	Highest Performing (MPG)	Lowest Performing (L/100km)	Highest Performing (L/100km)
2.0 TiVCT HYBRID Electric Vehicle 187PS	Titanium Edition	CVT Auto	FWD	47.9	50.4	5.9	5.6

#### Notes

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

<sup>\*</sup>In 4th gear. øFord test figures.

# S-MAX Available from £2,495 Advance Payment

2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	DLA, PIP & AFIP		WPMS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium											
	2.0 EcoBlue 150PS	687298	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,383	T/A		130
	2.0 Ford EcoBlue 150PS (Lux Pack)	687197	Diesel	Manual	Stage 6.2	£2,695	T/A	£1,583	T/A	_	132
	2.0 EcoBlue 150PS Auto FWD	687297	Diesel	Automatic	Stage 6.2	£2,695	T/A	£1,583	T/A		138
	2.0 Ford EcoBlue 150PS, Auto FWD (Lux Pack)	687196	Diesel	Automatic	Stage 6.2	£2,895	T/A	£1,783	T/A	_	139
ST-Line											
	2.0 Ecoblue 190PS FWD Auto	686986	Diesel	Automatic	Stage 6.2	£2,695	T/A	£1,583	T/A		134

## S-MAX FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford S-MAX. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined Fuel Consumption (WLTP Figures with Options)					
Engine	Fuel Type	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
2.0L Ford EcoBlue 150PS 2.0L Ford EcoBlue 150PS 2.0L Ford EcoBlue 190PS	Diesel Diesel Diesel	Stage 6.2 + DPF Stage 6.2 + DPF Stage 6.2 + DPF	6 speed Manual 8 speed Automatic 8 speed Automatic	FWD FWD FWD	150PS (110kW) 150PS (110kW) 190PS (140kW)	350 350 400	39.8 34 36.7	54.3 50.4 47.9	7.1 8.3 7.7	5.2 5.6 5.9		

øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# Galaxy Available From £1,995 Advance Payment

2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP	& AFIP	w	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium										
	2.0 Ecoblue 150PS	687195	Diesel	Manual	Stage 6.2	£1,995	T/A	£883	T/A	132
	2.0 Ecoblue 150PS	687194	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,183	T/A	138
	2.0 Ecoblue 190PS FWD	686985	Diesel	Automatic	Stage 6.2	£2,995	T/A	£1,883	T/A	134

## **GALAXY FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Galaxy. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

									Combined Fuel Consumption (WLTP Figures with Options)				
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
2.0L Ford EcoBlue 150PS	Diesel	Titanium	Stage 6.2 + DPF	6 speed Manual	FWD	150PS (110kW)	350	39.8	52.3	7.1	5.4		
2.0L Ford EcoBlue 150PS	Diesel	Titanium	Stage 6.2 + DPF	8 speed Automatic	FWD	150PS (110kW)	350	34	50.4	8.3	5.6		
2.0L Ford EcoBlue 190PS Notes	Diesel	Titanium	Stage 6.2 + DPF	8 speed Automatic	FWD	190PS (140kW)	400	36.2	49.6	7.8	5.7		

øFord test figures.

## The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Dehicle Test Procedure (WLTP) have Fuel/Energy Consumption and CO2-Emissions and CO2-Emissions information for both New European Drive Cycle (NEDC) and WITP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the species of the spe

# Tourneo Courier Available from £Nil Advance Payment

2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WPI	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec										
	1.5 100PS Ford EcoBlue	689553	Diesel	Manual	Stage 6.2	£O	T/A	£O	£63	117
Titanium										
	1.5 100PS Ford EcoBlue	688431	Diesel	Manual	Stage 6.2	£45	T/A	£O	£63	117

## TOURNEO COURIER FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Courier. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

Engine	Euro Stage	Trans	Maximum Power PS (kW)	Torque Nm (Nm with overboost)	CO <sub>2</sub> Emissions (g/km) Ø	Urban	Extra Urban	Combined
5 Door Diesel								
1.5L TDC1100PS	Stage 6.2	6 Speed Manual	100 PS (75KW)	215 Nm	112	61.4 (4.6)	68.9 (4.1)	65.7 (4.3)

øFord test figures.

øFord test figures.

we The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different wehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.govuk.

Page 31 Fuel Consumption Data Effective from: 12th July 2019 Q4 Ford Motability Price List effective from 13th November 2019

# Tourneo Connect Available from £NIL Advance Payment

2018.75, 2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WPI	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec										
	1.5L EcoBlue 120PS	712168	Diesel	Manual	Stage 6.2	£O	T/A	£O	£63	118
	1.5L EcoBlue 120PS	712167	Diesel	Automatic	Stage 6.2	£495	T/A	£O	£66	130
Titanium										
	1.5L EcoBlue 120PS	712165	Diesel	Manual	Stage 6.2	£295	T/A	£O	£65	118
	1.5L EcoBlue 120PS	712164	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£67	130

# Grand Tourneo Connect Available from £495 Advance Payment

2018.75, 2019.25, 2019.75 & 2020.25 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WPM	1S	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø fo latest MY sho
Zetec										
	1.5L EcoBlue 120PS	712426	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66	122
	1.5L EcoBlue 120PS	712425	Diesel	Automatic	Stage 6.2	£1,195	T/A	£83	£O	135
Zetec Delet	e Third Row Seats									
	1.5L EcoBlue 120PS	712173	Diesel	Manual	Stage 6.2	£495	T/A	£0	£66	122
	1.5L EcoBlue 120PS	712172	Diesel	Automatic	Stage 6.2	£1,195	T/A	£83	T/A	135
Titanium										
	1.5L EcoBlue 120PS	712424	Diesel	Manual	Stage 6.2	£695	T/A	£0	£67	122
	1.5L EcoBlue 120PS	712423	Diesel	Automatic	Stage 6.2	£1,395	T/A	£283	T/A	135
Titanium De	elete Third Row Seats									
	1.5L EcoBlue 120PS	712171	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67	122
	1.5L EcoBlue 120PS	712170	Diesel	Automatic	Stage 6.2	£1,395	T/A	£283	T/A	135

## TOURNEO CONNECT FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Connect. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined Fuel Consuption (WLTP Figures with Options)			
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Maximum Drive Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
		Tourneo								
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	6 Speed Manual	FWD 20PS (88kW)	270	48.7	50.4	5.8	5.6
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	8 Speed Automatic	FWD 20PS (88kW)	270	43.5	44.1	6.5	6.4
		Grand Tourneo								
1.5L 120PS Ford EcoBlue	Diesel	Zetec. Titanium	Euro Stage 6.2	6 Speed Manual	FWD 20PS (88kW)	270	48.7	47.9	5.8	5.9
1.5L 120PS Ford EcoBlue	Diesel	Zetec, Titanium	Euro Stage 6.2	8 Speed Automatic	FWD 20PS (88kW)	270	43.5	42.8	6.5	6.6

#### Notes

øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.df.gov.uk.